SMALL BUSINESS SUBCONTRACTING PLAN

SOLICITATION OR PROJECT # <u>CA PFH 105-1 (4)</u> DATE <u>2-28-03</u> DTFHG8-03-C-00005

Contractor's Name and Address: Baldwin Contracting Company, Inc. 4509 Skyway Drive Marysville, CA 95901

The following, together with any attachments, is hereby submitted as a Subcontracting Plan to satisfy the applicable requirements of Public Law 95-507.

1. (a) The following goals will be applicable to any contract awarded as a result of this solicitation.

		Dollars	% of (1)
<i>(1)</i>	Total dollars planned to be subcontracted	\$873,900.00	
(2)	Total dollars planned to be subcontracted to Small Business Concerns (SB)	\$2,400.00	.27%
(3)	Total dollars planned to be subcontracted to Small Disadvantaged Business Concerns (SDB)		
(4)	Total dollars planned to be subcontracted to Women-owned Small Business Concerns (WOSB)	\$2,400.00	<u>.27%</u>
(5)	Total dollars planned to be subcontracted to HUBZone Small Business Concerns (HUB)		
(6)	Total dollars planned to be subcontracted to Veteran-owned/Service-disabled Veteran-owned Small Business Concerns (VET)/(SDVET)		

In the event that you are not utilizing any of the above small business concerns, please state reason in section (b) below and describe method of determination.

(b) Principal types of work to be subcontracted.

Type of Work	Proposed Subcontractor	Type of Concern	Estimated
(i.e. paving, fence, etc.)	If known	SB SDB WOSB HUB VET/SDVET	<u>Cost</u>
	II MIO VIII		\$ 13,000.00
Guardrail			\$636,000.00
Cold Foam			\$ 13,500.00
Surveying		WDE	\$ 2,400.00
Dike	A.C. Dike Company	WBE	\$ 65,000.00
Contractor Testing			\$ 62,000.00
Striping			
Fog & Tack			\$ 82,000.00

- (c) Do the above estimated costs include indirect costs? __Yes _X No. If yes, describe the method used to determine the proportionate share of indirect costs to be included with (2) SB, (3) SDB, (4) WOSB, (5) HUB, and (6) VET/SDVET concerns.
- (d) The following method was used in developing subcontract goals (i.e., statement explaining how the product and service areas to be subcontracted were established, how the SB, SDB, WOSB, HUB, and VET/SDVET small business concerns' capabilities were determined, and identification of source lists and organizations contacted to obtain SB, SDB, WOSB, HUB, and VET/SDVET sources.)

All plan holders that were SB, SDB, WOSB, HUB and VET/SDVET were called, besides ones we are familiar with. We also compared all quotes to Pro.net to see if they were a certified HUBZone Small Business.

We only received two quotes that were of the above classifications

1) Force Traffic Control- to do traffic control

2) Construction Area Signs-to do signs and traffic control they are both certified as a DBE & SWBE. We are using a VET/SDVET for the signs and using our own forces for traffic control.

Our sign supplier a VET/SDVET the percentage of his quote is .57%

Our striping subcontractor is in Redding, CA which we found a HUBZone contractor listed, but when putting the computer they say Redding is not HUBZone, the percentage of their subcontract is 1%.

See attached a list of State of California Minority subcontractors that we update and used in bidding this project. We received no other responses.

2. The following individual will administer the subcontracting program:

Name:

Nancy Rogers

Title:

Contract Administrator

Address:

4509 Skyway Drive

Marysville, CA 95901

Walter

Telephone:

(530) 742-5141

This individual's specific duties, as they relate to the firms' subcontracting program, are as follows:

To generate subcontracts that will include clause entitled "Utilization of Small Business
Concerns" for future projects, track and monitor subcontract program.

Disburse payments to all subcontractors. Monitor certified payrolls and insurance.

Refer to list on Pro.net for any needed Subcontractors.

General overall responsibility for review, monitoring, and execution of the plan, including but not limited to:

- (a) Obtaining SB, SDB, WOSB, HUB, and VET/SDVET small business sources from all possible sources.
- (b) Assuring inclusion of SB, SDB, WOSB, HUB, and VET/SDVET firms in all solicitations where applicable.

- (c) Attending or arranging for attendance at Business Opportunity Workshops, Minority Business Enterprise Seminars, Trade Fairs, etc.
- (d) Conducting or arranging for the conduct of motivational training for purchasing personnel pursuant to the intent of Public Law 95-507.
- (e) Monitoring attainment of proposed goals.
- (f) Reviewing solicitations to delete statements, clauses, and other provisions which may tend to prohibit SB, SDB, WOSB, HUB, and VET/SDVET participation.
- (g) To help develop new suppliers, the following duties are added to or deleted from those specified above:
- 3. The following efforts will be taken to assure that SB, SDB, WOSB, HUB, and VET/SDVET small business concerns will have an equitable opportunity to compete for subcontracts:
 - (a) Outreach efforts will be made as follows:
 - (i) contacts with minority and small business trade associations,
 - (ii) contacts with business development organizations;
 - (iii) attendance at small and minority business procurement conferences and trade fairs;
 - (iv) sources will be requested from State highway department source lists and/or SBA's PRO-Net system at www.sba.gov.
 - (b) The following internal efforts will be made to guide and encourage buyers:
 - (i) workshops, seminars, and training programs will be conducted;
 - (ii) activities will be monitored to evaluate compliance with this subcontracting plan.
 - (c) SB, SDB, WOSB, HUB, and VET/SDVET small business concern source lists, guides, and other data identifying SB, SDB, WOSB, HUB, and VET/SDVET small business concerns will be maintained and utilized by buyers in soliciting subcontracts.
 - (d) Additions to (or deletions from) the above listed efforts are as follows:

None

4. The bidder (offeror) agrees that the clause entitled "Utilization of Small Business Concerns" will be included in all subcontracts which offer further subcontracting opportunities, and all subcontractors, except small business concerns, which receive subcontracts in excess of \$500,000 or in the case of a contract for the construction of any public facility, \$1,000,000, will be required to adopt and comply with a subcontracting plan similar to this one. Such plans will be reviewed by comparing them with the provisions of Public Law 95-507, and assuring that all minimum requirements of an acceptable subcontracting plan shall be determined on a case-by-case basis depending on the supplies/services involved, the availability of potential small and disadvantaged subcontractors, and prior experience. Once approved and implemented, plans will be monitored through the submission of periodic reports, and/or, as time and availability of funds permit, periodic visits to the subcontractor facilities or reviews of applicable records and subcontracting program progress.

- 5. The bidder (offeror) agrees to cooperate in any studies or surveys as may be required by the contracting agency or the Small Business Administration in order to determine the extent of compliance by the bidder (offeror) with the subcontracting plan. Additionally, the bidder (offeror) agrees to assure that its subcontractors agree to submit Standard Forms 294 and 295.
- 6. The bidder (offeror) agrees to maintain at least the following types of records to document compliance with this subcontracting plan:
 - (a) SB, SDB, WOSB, HUB, and VET/SDVET small business source lists, guides and other data identifying SB, SDB, WOSB, HUB, and VET/SDVET vendors.
 - (b) Organizations contacted for SB, SDB, WOSB, HUB, and VET/SDVET small business sources.
 - (c) On a contract-by-contract basis, records on all subcontract solicitations over \$100,000, indicating on each solicitation (1) whether small businesses were solicited, and if not, why not; (2) whether small disadvantaged businesses were solicited, and if not, why not; (3) whether women-owned small businesses were solicited, and if not, why not; (4) whether HUBZone small businesses were solicited and if not, why not; (5) whether veteran-owned small businesses were solicited and if not, why not; (6) whether service-disabled veteran-owned small businesses were solicited and if not, why not, and reasons for the failure of solicited SB, SDB, WOSB, HUB, or VET/SDVET small businesses to receive the subcontract award.
 - (d) Records to support other outreach efforts: contacts with Minority and Small Business Trade Associations, Business Development Organizations, and attendance at small and minority business procurement conferences and trade fairs.
 - (e) Records to support internal activities to guide and encourage buyers: workshops, seminars, training programs, and monitoring activities to evaluate compliance.
 - (f) On a contract-by-contract basis, records to support award data submitted to the Government to include name and address of subcontractor.
 - (g) Records to be maintained in addition to the above are as follows:
- 7. The bidder (offeror) agrees to:
 - (a) Assist SB, SDB, WOSB, HUB, and VET/SDVET small business concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Where the bidder's (offeror's) lists of potential SB, SDB, WOSB, HUB, and VET/SDVET small business subcontractors are excessively long, reasonable effort shall be made to give all such concerns an opportunity to compete over a period of time.
 - (b) Provide adequate and timely consideration of the potentialities of SB, SDB, WOSB, HUB, and VET/SDVET small business concerns in all "make-or-buy" decisions.
 - (c) Counsel and discuss subcontracting opportunities with representatives of SB, SDB, WOSB, HUB, and VET/SDVET small business firms.

Plan Prep	ared by: Contract Administration Contract Administration	Date <u>&-26-0</u> 3
TYPED NAME:	Nancy Rogers	
TITLE:	Contract Administrator	
FIRM:	Baldwin Contracting Company, Inc.	
Plan Acco	epted by:	Date 2/4/03

						es	*Duplicate Listing/Other Catagories
			CALLS:	FOLLOW-UP CALLS:			
			NT:	LETTERS SENT:			
			N:	DESCRIPTION:			
				PROJECT#			
				BID DATE:			
			-			4	
							,
May-02	530/749-9905	CA 95966 530/743-0744	CA 95966	Oroville	10096 Ahart Road	DBE/SWBE	*Frank Medina Gen. Eng.
Dec-00	707/554-0720	CA 94590 707/642-6182	CA 94590	Vallejo	P.O. Box 131	DBE/SMBE	Joe Tenorio Grade & Pave DBE/SMBE
Aug-02	916/645-9618	CA 95648 916/652-0159	CA 95648	Lincoln	2788 Venture Drive Lincoln	DBE/SWBE	A.C. Dike Company
CERT EXP.	FAX	PHONE	7lp	AC DIKE	AC ADDRESS	CLASS	COMPANY NAME

	Wanda's Flagging Company	Traffic Control Engineering, Co.	*TNT Industrial Contractors	Takako Traffic Control	*Sequoia Traffic Inc.	*MJ Burke Engineering	*McCullough Construction	Lapco, Inc.	*Lane Safety Company, Inc.	Humiston Construction	G & L Traffic Services	*Frank Medina General Engin.	*Enterra Remediation, Inc.	Update Construction	*Cal Safety	Boyles Pilots & Traffic Control	Baiba's Safety Service	Ariza Construction	AFA Construction Inc.	СОМР			
	g Company	ngineering, Co.	Contractors	ontrol	Inc.	eering	nstruction		mpany, Inc.	uction	vices	eneral Engin.	ation, Inc.	tion		raffic Control	ervice	S .	n Inc.	COMPAHY NAME			
	DBE		DBE/SMBE	DVBE	DBE	DBE	DBE	DBE	DBE/SWBE	DBE	DVBE	DBE/SMBE	DBE/SWBE	DBE/SWBE	DBE/SMBE	DBE	DBE/SWBE	DBE/SMBE	DBE	CLASS			
	982 E. Lassen Ave. #33	231 E. Imperial Hwy #241	3600 51st Avenue	P.O. Box 800	P.O. Box 2796	4421 Tennessee Drive	P.O. Box 18	P.O. Box 10970	340 W. Channel Rd. F	3308 Charlis Street	20250 SkyPark Dr. #B.	10096 Ahart Road	P. O. Box 659	DBE/SWBE 20324 Hwy 36 - West	P.O. Box 1901	PO Box 496	P.O. Box 2828	9158 Naxos Way	7700EdgewaterDr.Ste.320	TRAFFIC CONTROL			
	Chico	Fullerton	Sacramento	Mountain Ranch CA 95246	Merced	Shingle Springs	Sayler	S. Lake Tahoe	Benicia	Cottonwood	Redding	Oroville	Willits	Red Bluff	Fremont	Manton	Atascadero	Elk Grove	Oakland	ONTROL			
	CA 95973	CA 92835	CA 95823	CA 95246	CA 95344	CA 95682	CA 95563	CA 96158	CA 94510	CA 96022	CA 96003	CA 95966	CA 95490	CA 96080	CA 94539	CA 96059	CA 93423	CA 95758	CA 94621	Zlb			
	530/893-3001	714/447-6077	916/395-8400	209/754-0401	209/726-3225	530/676-1009	530/629-4700	714/259-7904	707/746-4820	530/347-7236	530/224-9591	530/743-0744	707/459-3202	530/527-8326	510/656-5544	530/474-4214	805/462-1393	916/429-2627	510/430-9745	PHONE	• ,		
	530/893-3001 530/893-3329	714/447-6081	916/395-8400 916/395-8429	209/754-1401		530/672-2411	530/629-4700 530/629-4700	714/259-7904 714/259-7952	707/746-4820 707/746-4825	530/347-9725	530/224-9591 530/222-1855	530/749-9905			510/656-5544 510/656-8463	530/474-5548	805/462-1393 805/462-1394	916/429-2627	510/430-9745 510/430-0732	FAX			
-	Apr-02		Feb-01	Nov-03	Jul-01	Feb-02	Nov-02	Apr-02	Oct-02	Jun-02	Dec-02	May-02	Sep-02	Sep-00	May-02	Oct-03	May-02	Nov-00	Sep-00	CERTEXP		·	

	Spir	Ω.	
	Spirit Road Oils	COMPANY NAME	
	DBE/SMBE/SWBE	CLASS	
•	DBE/SMBE/SWBE 100 A Granite Rock Way San Jose CA 95138 408/971-9466	ADDRESS	OIL SPI
	/ San Jose	CITY	OIL SPREADING
	CA 95138	diZ	
	408/971-9466	BNOHG	
	6 408/971-8152	FAX	
	?	CERT EXP	

#, not Fax #	N. Valley Barricade Mobile #, not Fax #	N. Val					*Duplicate Listing/Other Catagories
Dec-01		CA 95826 916/388-1896	CA 95826	Sacramento	8561 Folsom Blvd. Suite B	DVBE	TNT Fence
Apr-04	530/301-5091	CA 95993 530/894-7507 530/301-5091	CA 95993	Yuba City	1475 Honor Oak Lane	DVBE	rth Valley Barricade
Sep-00		CA 95404 707/544-8039	CA 95404	Santa Rosa	5652 Crystal Drive	DBE/SWBE	*Tillman Construction
Aug-02	+	CA 95815 916/922-5306 916/922-8653	CA 95815	Sacramento	1560 Juliesse Street, E & F	DBE/SMBE	Sundberg Fence Co.
Jul-01		CA 95344 209/726-3225	CA 95344	Merced	P.O. Box 2796	DBE/SMBE	*Sequoia Traffic, Inc.
Dec-01	916/689-7801	CA 95624 916/682-1100 916/689-7801	CA 95624	Elk Grove	10200 Water,am Rd., Ste. C	DVBE	S & S Fence Company
Oct-02	408/998-5939	CA 95112 408/287-4303 408/998-5939	CA 95112	San Jose	1533 Berger Drive	DBE/SWBE	Untied Rentals Hwy Technology
May-02	707/864-1661	CA 94585 707/864-1666 707/864-1661	CA 94585	Suisun	4171 Suisun Valley Rd., Ste. G	DBE/SMBE	Pinguelo Construction
May-02	408/727-2690	CA 95050 408/727-3811 408/727-2690	CA 95050	Santa Clara	400 Reed Street	DBE/SWBE	Oliveira Fence Inc.
Apr-02	530/544-8278	CA 96148 530/544-8274 530/544-8278	CA 96148	So Lake Tahoe	P.O. Box 10970	DBE/SWBE	*Lapco Inc.
Oct-02	707/746-4825	CA 94510 707/746-4820 707/746-4825	CA 94510	Benicia	340 W. Channel Road, Suite F	DBE/SWBE	*Lane Safety Company, Inc.
Sep-00	510/276-5561	CA 94580 510/276-5551 510/276-5561	CA 94580	San Lorenzo	16480 Ashland Avenue	DBE/SMBE	Golden Bay Fence Plus Iron Works
Sep-02	707/459-0404	CA 95490 707/459-3202 707/459-0404	CA 95490	Willitts	P.O. Box 659	DBE/SWBE	nterra Remediation
Jul-02	209/948-2346	CA 95205 209/948-4415 209/948-2346	CA 95205	Stockton	2004 E. Mariposa Rd.	DBE/SWBE	Economy Fence Co.
Mar-02	916/663-1858	CA 95658 916/663-9097 916/663-1858	CA 95658	Newcastle	P.O. Box 606	BD/SMBE	Construction Area Signs
May-02	510/656-8463	CA 94539 510/656-5544 510/656-8463	CA 94539	Fremont	P.O. Box 1901	DBE/SWBE	*Cal Safety
Oct-02	559/294-6051	CA 93612 559/294-6050 559/294-6051	CA 93612	Clovis	2555 Clovis Ave, Suite A	DVBE	All World Procurement
CERT EXP	FAX	PHONE	ZIP	CING	SIGNS ~ RAILS ~ FENCING ADDRESS	CLASS	COMPANY NAME

		STRIPING	YNG				
COMPANY NAME	CLASS	ADDRESS	CITY	ZIP	PHOME	FAX	CERT EXP
Diaz Corporation	DBE	1858 Almaden Rd. #7	San Jose	CA 95125	CA 95125 408/445-6140 408/445-6144	408/445-6144	Sep-00
R & B Protective Coatings	DBE/SMBE	P.O. Box 652	Linden	CA 95236	CA 95236 209/887-2030 209/887-2029		Sep-00
*Rolling Rock	DBE/SMBE	3839 Security Park Drive Rancho Cordova CA 95742 916/985-4308 916/985-2038	Rancho Cordova	CA 95742	916/985-4308	916/985-2038	Mar-02
	,						
*Duplicate Listing/Other Catagories	es						

			TRUCKING		71.5	D. 155 17	П \$-<	
-	COMPANY NAME	CLASS	ADDRESS	ALIO	ZIP	PHOME	FAX	CERTEAP
	Basilio Leal Trucking	DBE	P.O. Box 71017	Shasta Lake	CA 96079	CA 96079 530/243-5382 530/243-0914	530/243-0914	Jun-02
	Delaney Trucking	DBE/SWBE	P.O. Box 291	Mountain Ranch	CA 95246	CA 95246 209/754-1402 209/754-1407	209/754-1407	Feb-03
	Double M Trucking	DBE/SMBE	710 Dutton Street	Winters	CA 95694	CA 95694 530/795-4181 530/795-3914	530/795-3914	Dec-00
	GW Trucking, Incs.	DBE/SMBE/SWBE P.O. Box 2884	P.O. Box 2884	Richmond	CA 94802	CA 94802 510/236-6766 510/215-2232	510/215-2232	Sep-00
	Frank Zabel Trucking Co.	DBE	P.O. Box 6236	Eureka	CA 95502	CA 95502 707/443-4277 707/443-4267	707/443-4267	May-02
	James M. Soares Trucking Inc.	BE/SMBE	9381 A Jackson Road	Sacramento	CA 95826	916/388-2600 916/388-1364	916/388-1364	Jul-02
	John Ryan Water Trucks	BBAD	2139 12th Street	S Lake Tahoe	CA 96150	CA 96150 530/544-2825 530/544-6645	530/544-6645	Dec-01
	Joseph Mello Trucking	DBE/SMBE	154 Rock Pit Road	Fieldbrook	CA 95521	CA 95521 707/839-3929		Feb-02
	K & K Rentals	DBE	1115 4th Avenue	Orland	CA 95963	530/865-8540 530/865-4879	530/865-4879	Jan-02
*:	Larranaga Trucking	DBE	P.O. Box 1604	Alturas	CA 96101	530/233-3785 530/233-3785	530/233-3785	Apr-01
	Larry Jenkins Trucking	BBC	5545 Merchant Circle	Placerville	CA 95667	530/626-0240 530/626-0275	530/626-0275	May-02
	Mark James Arbiso Trucking	BBC	4300 Webb Road	Anderson	CA 96007	530/365-9108 530/365-2624	530/365-2624	Apr-02
	M. Davies Trucking	DBE/SWBE	P.O. Box 611	Rocklin	CA 95677	916/660-1900		Jun-02
	*MJ Burke Engineering	DBE	4421 Tennessee Drive	Shingle Springs	CA 95682	CA 95682 530/676-1009 530/672-2411	530/672-2411	Feb-02
	Newman Trucking	DBE/SWBE	P.O. Box 70	Lincoln	CA 95648	CA 95648 916/645-9517 916/645-3640	916/645-3640	Feb-01
	Nicholls Trucking, Inc.	DBE/SWBE	P.O. Box 4629	Arcata	CA 95521	707/668-5641 707/668-5642	707/668-5642	Apr-02
	Red Archer Equipment Rental	DBE/SWBE	P.O. Box 1124	Middleton	CA 95461	CA 95461 707/987-4867 707/987-4867	707/987-4867	Aug-01
	Rod Transport	DBE/SMBE	P.O. Box 1504	West Sacramento	CA 95691	CA 95691 916/372-5434 916/372-1557	916/372-1557	Aug-01
· · · .	Tating Trucking	DBE/SMBE	501 Mountain View Avenue	Petaluma	CA 94952	707/778-3114 707/778-3114	707/778-3114	Nov-00
	Wiedeman Trucking	DBE	4380 County Road North	Orland	CA 95963	CA 95963 530/865-9097 530/865-8470	530/865-8470	Feb-02

for all now was a

经债金 化氯化氢化氯化镍

Control of the State of the Control of the State of the S Allera, West

CONSTRUCTOR

· 通行 电影 经关节,一次企业,是国际公司 建铁铁 路边 不成为人。我们的现代的大大大大大大大大大大大大大大大大大大大大大大大大

actives to the introduct stands and the resolution of the first to the detection of the one and ment as in

the rate Expression were the regions? We wash now as it to Assaulted the Layers and the their tests expositely

Sales of the second

Janitan of Alam H ed and Proposition asigns.

The self-world with a relational gas is after the strong

TO THE RESIDENCE THE CONTRACT MANAGEMENT OF THE PROPERTY OF TH

20 अविदेश में है ने क्ष्मिक अपने कार्य के अपने अपने अपने कार्य कार्य के अपने

or the contraction of the contra

一、连续、横行的动物。 硫矿 医双门 化硬铁 法经济的法的

TO BEET BOOK STORY OF THE WAR TO A REPORT OF THE PROPERTY OF 12.1. (1984年1月) (1984年) (1984年1月) 1984年1月 (1984年1月) (1984年1月) (1984年1月) (1984年1月) (1984年1月) (1984年1月) (1984年1月) (1984年1月) (1984年1月) (1984

CLEVE OF THE REPLY OF MENT HERE THE WAR · 1970 - 1894 · 2013年1887 (1974年) 1974 · 19

CHARLES AND A CONTROL OF THE CONTROL OF THE

的复数形式 超过电子系统 建超过的

TO WAS ENDER THE DESCRIPTION OF THE

ASSESSED FOR STWA COURSE SOLES

Who may there will be a bound as

不是大学医院的人或类像独立主席的 可

Congression of the second of t





lathan i la de filedona habersen da gilliga. Gelikaanen ilija kankaanen lijakakki en oligan.

Figure Asserted DA. 1999.3

From Armid McGabe**l Acqu**idings Seegran 2001 abus.
*Local backenf Lands highway for those.
*Armid On the CO.

in Reply Kales Tells and HEACTE

Some Schuss, Director (S.-40)
 Willer vi Scholl and Disactional Statistics (Information Colors)
 Foot and Highway Administration

As required by TAR 1279, 205-6, attached is a copy of the approved Small Business Shoose acting that he subject continue

the subsectionment, designated (A FeH 10) of the Margardle Krad, incondingto Physics and Labour Country, Value Country, I which as for 15.672 kilometers of sapital, as yelling, The contract was awarded to Baldwin Contracting Company of Maryardite. California, on Maryardite. California, on Maryardite. California, on Maryardite.

Access Course

Brewa Aug 11